FARM PROGRAMS IN THE 2014 FARM BILL

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COMMODITY TITLE PROGRAMS & DECISIONS



KEY PROVISIONS

- Direct Payments, Counter-Cyclical Payments, ACRE and SURE are <u>eliminated</u>.
- > Price Loss Coverage (PLC); or
- > Agriculture Risk Coverage at the county level (County ARC); or
- > Agriculture Risk Coverage at the individual level (Individual ARC)



KEY PROVISIONS (CONT.)

Continues Marketing Assistance Loans with Marketing Loan Gains and Loan Deficiency Payments (LDP) as in 2008 Farm Bill (same loan rates; except cotton)

New crop insurance product called Supplemental Coverage Option (SCO); only for PLC commodities

KEY PROVISIONS (CONT.)

Payment Limits & Eligibility

- \$125,000 per person—all inclusive (PLC, ARC County and ARC Individual, plus any marketing loan gains or LDP's); all commodities except peanuts
- Separate \$125,000 for peanuts
- Single AGI of \$900,000 (3-year rolling average)



DECISIONS

The following decisions are made for each Farm Service Agency (FSA) farm; are made only once by date to be determined by FSA and cannot be changed for the life of the 2014 farm bill:

- 1) Retain or reallocate base acres
- 2) Update payment yields
- 3) Program Elections/Selections:
 - ✓ PLC (commodity-by-commodity)
 - County ARC (commodity-by-commodity)
 - ✓ Individual ARC (all commodities)





All programs make payments on base acres

Farm's total base acres cannot be increased, but farm owners can elect to:

 Retain current base acre allocation across program crops; or

 Reallocate base acres across program crops based on proportion of planted (and prevent planted) in 2009 to 2012 years

(Note: special rules for "generic" base acres that were cotton base)



REALLOCATING BASE—EXAMPLE

- FSA farm with 100 base acres—55 corn; 35 soybeans; 10 wheat
- > 2009 to 2012 plantings averaged: 75 corn; 25 soybeans
- > Base Acre Alternative:
 - Retain current base acre allocation (55 corn; 35 soybeans; 10 wheat)
 - ✓ Reallocate base acres (75 corn 25 soybeans)



PAYMENT YIELDS

Payment yields are only used for PLC

Farm owners can choose:

 Update payment yields to 90% of the average yields from 2008 thru 2012

 Keep current payment yields at levels used in 2008 Farm Bill Counter-Cyclical Payments





For each FSA farm, producers and farm owners must choose:

✓ For each program crop, enroll in either:
 ✓ PLC; or
 ✓ County ARC

 ✓ Or, for all program crops on the farm, enroll in Individual ARC.



PROGRAM CHOICE (CONT.)

A farm could choose County ARC and PLC for different crops (for example, County ARC for corn; PLC for soybeans);

If Individual ARC is elected, it is for all crops and no PLC, County ARC or SCO.

Default: if no choice is made in 2014, all crops default to PLC in 2015 and the farm forfeits any potential 2014 payments





PRICE LOSS COVERAGE (PLC)

PLC Payments:

- Triggered when the Market Year Average (MYA) price is below the Reference Price.
- MYA is for the 12-month marketing year of the crop (e.g., the 2014 MYA for corn and soybeans is Sept. 2014 through Aug. 2015).

Сгор	Reference Price
Corn	\$3.70 per bu.
Soybeans	\$8.40 per bu.
Wheat	\$5.50 per bu.
Grain Sorghum	\$4.95 per bu.
Barley	\$4.95 per bu.
Oats	\$2.40 per bu.
Other Oilseeds	\$20.15 per cwt.
Dry peas	\$11.00 per cwt.
Rice	\$14.00 per cwt.
Peanuts	\$535 per ton
Lentils	\$19.97 per cwt.
Small chickpeas	\$19.04 per cwt.
Large Chickpeas	\$21.54 per cwt.



PRICE LOSS COVERAGE

Calculations

Payment Rate = Reference price – (higher of) MYA price or loan rate

Payment = Payment rate X payment yield X 85% of crop's base acres

[Note: Payment yields can be updated; Base acres can be reallocated]



PLC—EXAMPLE

Corn: McLean County, Illinois			
Reference Price	\$3.70		
MYA Price	\$3.55		
Payment Rate (Reference — MYA)	\$0.15 = \$3.70 - \$3.55		
Payment Yield	150 bu./acre		
Base Acres	100		
Payment (Rate X Yield X 85% of Base)	\$1,913 = \$0.15 X 150 bu. X (85% of 100)		



AGRICULTURE RISK COVERAGE



COUNTY ARC

Calculations

Benchmark Revenue =	 5-year Olympic average yields X 5-year Olympic average MYA Prices ➤ (reference price replaces prices below it; 70% of T-yield replaces county yields below it)
Guarantee =	86% of the Benchmark Revenue
Actual Revenue =	county average yield X MYA price
Payment Rate =	Guarantee – Actual Revenue (when actual revenue is below the guarantee); not to exceed 10% of Benchmark Revenue
Payment =	Payment Rate X 85% of the Base Acres



COUNTY ARC-BENCHMARK REV.

Year	Price	County Yield	Corn—McLean
2009	\$3.70*	186	County, Illinois
2010	\$5.18	169.5	
2011	\$6.22	159.6	*2009 price \$3.55
2012	\$6.89	109.5	is replaced by \$3.70
2013	\$4.50	188	reference price
5-Year Olympic Avg.	\$5.30	171.7	Used in Olympic
Benchmark	\$910		average calculation
Guarantee (86% of Benchmark)	\$783		



COUNTY ARC-EXAMPLE

Corn: McLean County, Illinois				
2014 MYA Price (USDA estimate)	\$3.90			
2014 County Yield (Trend)	180			
Base Acres	100			
2014 Actual Revenue	\$702 = \$3.90 X 180			
Guarantee (86% of Benchmark)	\$783 (previous slide)			
Max. Payment	\$91 (10% of \$910 benchmark)			
Payment Rate (Guarantee—Actual up to Max)	\$81 = \$783 - \$702			
Payment (Rate X 85% of 100 base)	\$6,852 = \$81 X 85% of 100			



COUNTY ARC-BENCHMARK REV.

Year	Price	County Yield	Soybeans—McLean
2009	\$9.59	54.0	County, Illinois
2010	\$11.30	58.5	
2011	\$12.50	56.0	No prices were
2012	\$14.40	52.3	below the
2013	\$12.70	55.0	Reference Price
5-Year Olympic Avg.	\$12.17	55.0	Used in Olympic
Benchmark	\$669		average calculation
Guarantee (86% of Benchmark)	\$575		



County ARC—Example

Soybeans: McLean County, Illinois			
2014 MYA Price (USDA estimate)	\$9.65		
2014 County Yield (Trend)	56		
Base Acres	100		
2014 Actual Revenue	\$540		
Guarantee (86% of Benchmark)	\$575		
Max. Payment	\$67		
Payment Rate (Guarantee—Actual up to Max)	\$35		
Payment (Rate X 85% of 100 base)	\$2,982		



INDIVIDUAL ARC

NOTES:

- ✓ operates on the <u>sum</u> of all covered commodities on all farms enrolled in Individual ARC
- ✓ calculations are based on the producer's share of production on all farms in the state in Individual ARC
- Crop year planted acres determine the weights used to calculate revenue (actual and benchmark)
- ✓ Payments made on 65% of Base acres for all program crops on the farm



INDIVIDUAL ARC

Calculations: Benchmark Revenue

Revenues Each program crop's revenue for each of the 5 most recent crop years is calculated individually = Price X MYA

 (reference price replaces prices below it; 70% of T-yield replaces county yields below it)

Olympic AverageEach crop's revenue for each of the 5 most recent cropRevenuesyears, dropping the highest and lowest revenues

Weighted Sum Curre is Benchmark Rev. weig

Current crop year's planted acreage of each crop used to weight the Olympic average revenue of each crop; all weighted Olympic average revenues added together = Benchmark Revenue



INDIVIDUAL ARC

Calculations: Actual Revenue

- Revenues Calculate revenue for each crop = farm level yield in the crop year X MYA for the crop year
- Planted Acres Acres planted to each crop used to weight the actual revenue

Weighted SumEach crop's revenue is weighted by planted acres andis Actual Rev.added together to get the actual Individual ARC revenue



Individual ARC

Calculations Continued

- BenchmarkWeighted sum of the Olympic average revenues for allRevenue =planted program crops
- Guarantee = 86% of the Benchmark Revenue
- Actual Revenue = Weighted Sum of actual revenues for all program crops
- Payment Rate = Guarantee Actual Revenue (when actual revenue is below the guarantee); not to exceed 10% of Benchmark Revenue
- Payment = Payment Rate X 65% of the Base Acres for all program crops on the farm



INDIVIDUAL ARC-2014 CALCULATIONS

Corn: M	lcLean Co	ounty, Ill	inois	Soybear	ns: McLe	an Count	y, IL
Year	Yield	Price	Rev.	Year	Yield	Price	Rev.
2009	186.0	\$3.70*	\$688	2009	54.0	\$9.59	\$518
2010	169.5	\$5.18	\$878	2010	58.5	\$11.30	\$661
2011	159.6	\$6.22	\$993	2011	56.0	\$12.50	\$700
2012	109.5	\$6.89	\$755	2012	52.3	\$14.40	\$753
2013	188.0	\$4.50	\$846	2013	55.0	\$12.70	\$699
Olympic Average Rev.			\$826	Olympic Average Rev.			\$687

*the \$3.55 MYA is replaced with the reference price

Used in the Olympic average calculation



INDIVIDUAL ARC—EXAMPLE

McLean County, IL (representative farm) 100 base acres 60 planted corn 2014 40 planted soybeans	2014 MYA Corn = \$3.90 2014 (Trend) Yield Corn = 180 bu. 2014 MYA Soybeans = \$9.65 2014 (Trend) Yield Soybeans = 56 bu.
Benchmark Revenue	\$770 = (0.6 X \$826) + (0.4 X \$687)
Guarantee	\$662 = 86% of the Benchmark
Actual Revenue	\$637 = (0.6 X \$702) + (0.4 X \$540)
Payment Rate (difference)	\$25
Max. Payment (10% of Benchmark)	\$77
Payment	\$1,631 = \$25 X 65% of 100 total base acres



INITIAL CONCLUSIONS

Presuming trend yields for corn and soybeans, County ARC in 2014 would reach the cap in most Midwestern counties at prices well above the Reference Prices but below USDA's projected prices.

Individual ARC payments likely smaller than County ARC payments.



INITIAL CONCLUSIONS (CONT.)

Corn: \$3.70 Reference Price

- ✓ If MYA prices stay above, County ARC provides assistance with price declines; PLC will not
- ✓ If MYA prices extremely low (\$3.00 or less),
 PLC might provide more assistance (at least in years 4 & 5)

Soybeans: \$8.40 Reference Price

✓ MYA forecasts are well above the Reference Price, County ARC provides assistance with expected declines but PLC will not



DECISION CONSIDERATIONS

> What are your price expectations?

- ✓ For PLC to be effective for Midwestern corn and soybeans, prices will have to collapse
- ✓ County ARC guarantee will decline if prices remain low

Keep in mind:

- County ARC on a commodity = ineligible for PLC and SCO
- Individual ARC = entire farm ineligible for PLC and SCO





THANK YOU.

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